



2021 PRICING SCHEDULE – Giving Fund

Annual Administration *(assessed quarterly on daily asset balances)*

First \$1M	1.00%
Next \$2M	0.80%
Next \$2M	0.50%
Above \$5M	Negotiable
Minimum	\$395

Non-traditional Asset Contribution

One time	3.00%
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- One-time contribution based on the appraised value
- Excludes publicly traded securities & life insurance
- Contribution in addition to the annual administration
- Collected at liquidation of the asset

Periodic due diligence expense may be assessed depending upon the complexity of asset.

Investment Options

WaterStone Pooled Investment Fund - minimum balance	\$25,000
Recommend your investment advisor - minimum balance	\$200,000

Non-traditional Investments

Origination Due Diligence Expense	1.00-3.00%
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Periodic due diligence expense may be assessed depending upon the complexity of asset.

Special Services

Special handling	Cost plus \$25
Credit Card contribution	3.00%
E-Check contribution	.75%
Charitable grant to non-qualified organizations	\$100

*MINIMUM: \$1,000 minimum initial donation



2021 PRICING SCHEDULE – Charity Advised Fund

Annual Administration *(assessed quarterly on daily asset balances)*

First \$1M	1.00%
Next \$2M	0.80%
Next \$2M	0.50%
Above \$5M	Negotiable
Minimum	\$395

Securities Contribution *(assessed quarterly on daily asset balances)*

Minimum \$100, Maximum \$1,000	1.00%
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Non-traditional Asset Contribution

One time	3.00%
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- One-time contribution based on the appraised value
- Excludes publicly traded securities & life insurance
- Contribution in addition to the annual administration
- Collected at liquidation of the asset

Periodic due diligence expense may be assessed depending upon the complexity of asset.

Investment Options

WaterStone Pooled Investment Fund - minimum balance	\$25,000
Recommend your investment advisor - minimum balance	\$200,000

Non-traditional Investments

Origination Due Diligence Expense	1.00-3.00%
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Periodic due diligence expense may be assessed depending upon the complexity of asset.

Special Services

Special handling	Cost plus \$25
Credit Card contribution	3.00%
E-Check contribution	.75%
Charitable grant to non-qualified organizations	\$100
Non-online grants or statements	\$10

*MINIMUM: \$1,000 minimum initial donation



2021 PRICING SCHEDULE – Charitable Trusts

CHARITABLE POOLED TRUST

Annual Administration	
First \$1M	1.00%
Next \$4M	0.75%
Next \$5M	0.50%
Above \$10M	0.25%

Placement	
First \$1M	1.00%
Next \$4M	0.75%
Next \$5M	0.50%
Above \$10M	0.25%

*MINIMUM - \$50,000 minimum

CHARITABLE REMAINDER TRUST

Annual Administration	
Base	\$1,500
0-\$250,000	0.95%
\$250,001 to \$1,000,000	0.65%
\$1,000,001 to \$5,000,000	0.20%
Greater than \$5,000,000	0.075%

20% discount for standard trusts and annuity trusts.

Non-traditional Asset Contribution	
One time	3.00%

- One-time contribution based on the appraised value
- Excludes publicly traded securities & life insurance
- Contribution in addition to the annual administration
- Collected at liquidation of the asset

Periodic due diligence expense may be assessed depending upon the complexity of asset.

*MINIMUM - \$250,000 suggested minimum per Trust



2021 PRICING SCHEDULE – Ministry Program Fund

Application (<i>deducted from initial contribution</i>)	\$1,000
Incoming (<i>per contribution</i>)	10%

Investment Option

WaterStone Pooled Investment Fund - minimum balance	\$25,000
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Special Services

Distributions	\$10
Grants to non-qualified organizations	\$100
Credit Card contribution	3.00%
E-Check contribution	.75%
Special handling	Cost plus \$25
Annual Administrative Review	\$395
Closing	\$500

*MINIMUMS - \$5,000 minimum initial donation, \$500 minimum cash balance



2021 PRICING SCHEDULE – Deferred and Estate Pricing

Annual Administration *(assessed quarterly on daily asset balances)*

First \$1M	1.25%
Next \$4M	1.10%
Above \$5M	.75%
Minimum	\$395

Non-traditional Asset Contribution

One time	3.00%
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- One-time contribution based on the appraised value
- Excludes publicly traded securities & life insurance
- Contribution in addition to the annual administration
- Collected at liquidation of the asset

Periodic due diligence expense may be assessed depending upon the complexity of asset.

Investment Options

WaterStone Pooled Investment Fund - minimum balance	\$25,000
Recommend your investment advisor - minimum balance	\$200,000

Non-traditional Investments

Origination Due Diligence Expense	1.00-3.00%
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Periodic due diligence expense may be assessed depending upon the complexity of asset.

Special Services

Special handling	Cost plus \$25
Credit Card contribution	3.00%
E-Check contribution	.75%
Charitable grant to non-qualified organizations	\$100