



LIVING WATER

A Quarterly Newsletter from WaterStone

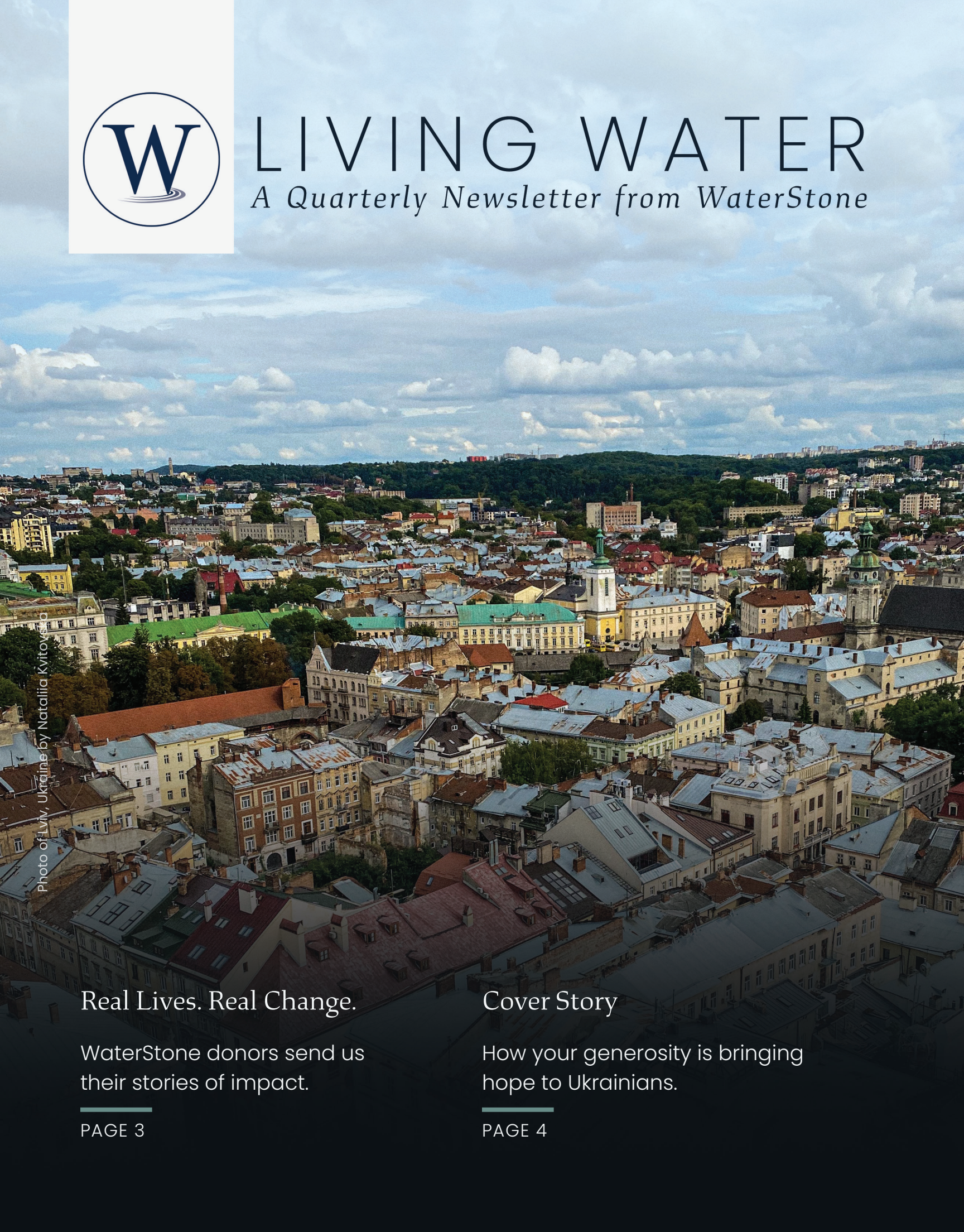


Photo of Lviv, Ukraine by Nataliia Kyivova

Real Lives. Real Change.

WaterStone donors send us their stories of impact.

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Cover Story

How your generosity is bringing hope to Ukrainians.

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Leadership

Ken Harrison
CHIEF EXECUTIVE OFFICER

John Mulder
CHIEF GENEROSITY ADVISOR

Rick Von Gnechten
CHIEF OPERATING OFFICER

About

WaterStone is a Christian foundation that comes alongside givers, advisors and ministries to provide trusted counsel and innovative giving strategies. Since 1980, we have assisted our clients in developing comprehensive plans for sharing their resources with ministries and organizations to fulfill their charitable intent.

Our expertise is working with business owners and stewards of family wealth to unlock the giving potential of their non-cash assets like real estate, business interests, oil and gas and agricultural commodities. Through WaterStone, families can multiply their giving impact for the Kingdom, minimize taxes and heighten the joy of generosity.

Learn More

Visit WaterStone.org or call our offices at 719.447.4620.

By the Numbers

\$900 MILLION
Assets Under Management

\$900 MILLION+
Complex Asset Contributions

\$1.7 BILLION
in Contributions

7,500+
Charities Supported

\$2 MILLION+
Weekly in Grants

\$900 MILLION+
Given in Grants



Real Lives. Real Change. *The Impact of Donor Gifts*

Imagine for a moment if all the Bibles in the world were in a language not your own. Imagine if the words of Christ or the Ten Commandments or the Sermon on the Mount were only available in a language you couldn't understand.

That was the case for one grandmother in a remote area of Mexico until Iglesias Cristianas "Solo Cristo Salva" planted a church in her area. This indigenous evangelical church located in the state of Chiapas, Mexico, is seeking to reach as many people as possible with the Gospel of Christ, lead them to a saving knowledge of God, and help them grow in their faith. In order to do that effectively, they have begun translating the Bible into each of the four main Mayan dialects spoken in the region, including Tzotsil.

In the picture (provided by a WaterStone donor) this 96-year-old woman is listening to her granddaughter read her the Bible in Tzotsil, her mother tongue. Glory to God! It must have been an amazing experience.

This is not the only work being accomplished by Iglesias Cristianas. Church members have planted approximately 354 churches and missions throughout the state. The mountainous landscape makes travel difficult for the local pastors, some towns do not have electricity, and many don't have Internet.

None of these obstacles have dissuaded Pastor Andres and his team from continuing their work. The local members are willing to work; they just need help purchasing materials—and WaterStone is helping make this happen through donor gifts.

Like the Church has always done, these Christians are drawing unbelievers to the foot of the Cross through compassion, love, and service. It is impossible to adequately convey the totality of the amazing work being done in Mexico by Iglesias Cristianas. Hopefully, this short glimpse has reminded you that Christ's Kingdom is being built all over the world, and that work is made possible by generous supporters like you.

Sending Hope and Help

How WaterStone donors are making a difference for Ukraine's people

The war in Ukraine has taken an unimaginable toll on its country's inhabitants. Millions of mothers and children have been displaced with no knowledge of when they'll return to their homes.

The men and women who have stayed face constant shelling by Russian forces and a severe lack of basic necessities like

food, water, and medicine. Their relatives and friends have been killed and buried in mass graves, and the Russians show no signs of giving up.

The world's philanthropists have responded to this crisis in force, and WaterStone givers are at the forefront. Thanks to more than 100 generous donors, **WaterStone has given over \$1.5 million**



Refugee Aid
\$264,000



Orphan Care
\$100,000



Where Most Needed
\$1,136,000

since February 23 to help Ukraine's people. Individual gifts as high as \$100,000 have gone to serve Ukrainian refugees, support Ukrainian churches and seminaries, and offer medicine and medical supplies.

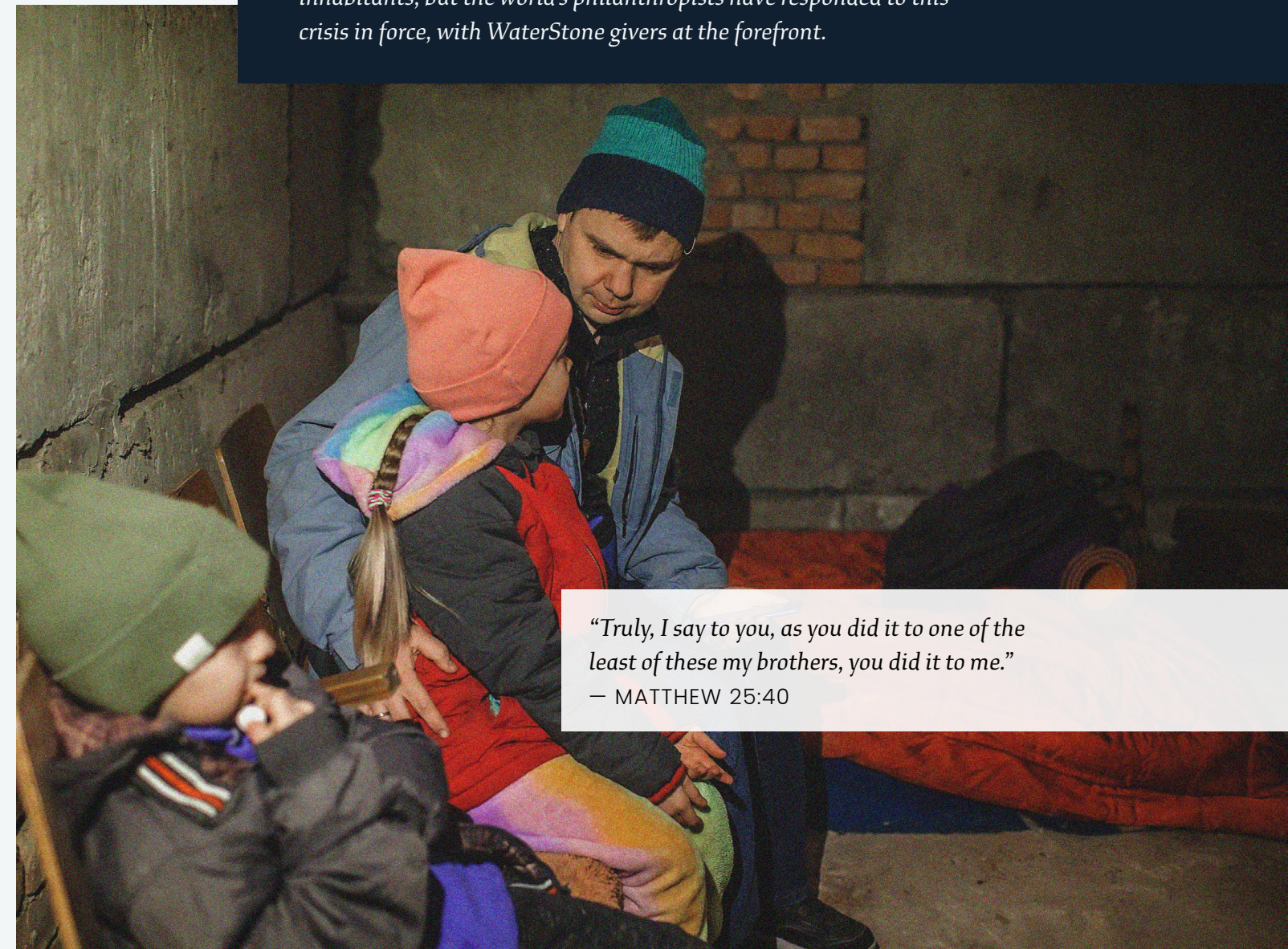
These funds have been directed to respected, established nonprofits that will use the money to help as many people as possible.

Our generous donors saw an opportunity to fulfill Christ's admonition to serve the "least of these," and they didn't hesitate. We've been honored to come alongside them,

and we pray that God multiplies their gifts to advance his Kingdom in Ukraine.

The people of Ukraine do not know when the war will end. But by God's grace, they'll continue to receive aid and support from the men and women who have trusted WaterStone to direct their charitable donations.

The war in Ukraine has taken an unimaginable toll on its country's inhabitants, but the world's philanthropists have responded to this crisis in force, with WaterStone givers at the forefront.



"Truly, I say to you, as you did it to one of the least of these my brothers, you did it to me."
— MATTHEW 25:40

A Little-Known Opportunity to Multiply Giving

Do you dream of giving more to Kingdom Causes?

When most people consider giving to charity, they look at their bank account and write a check.

But cash is only the tip of the iceberg. Many kinds of illiquid assets exist below the surface of your charitable potential, including business interest, real estate, and commodities.

What's more, these asset gifts provide a double tax benefit compared to gifts of cash. Most givers don't realize that by giving appreciated assets—instead of selling assets and donating from the proceeds—they receive the benefit of not triggering capital gains from the sale while still receiving the charitable deduction. **This allows you to give even more to the charities you care about.**

You might already know this. If you do, you also know that the accounting and tax requirements for illiquid gifts are complicated.

Here's the good news: WaterStone's expert team is trained to handle this complexity. Through the variety of giving funds offered by WaterStone, we make it possible to give even more abundantly by efficiently transforming non-cash assets into charitable gifts. We partner

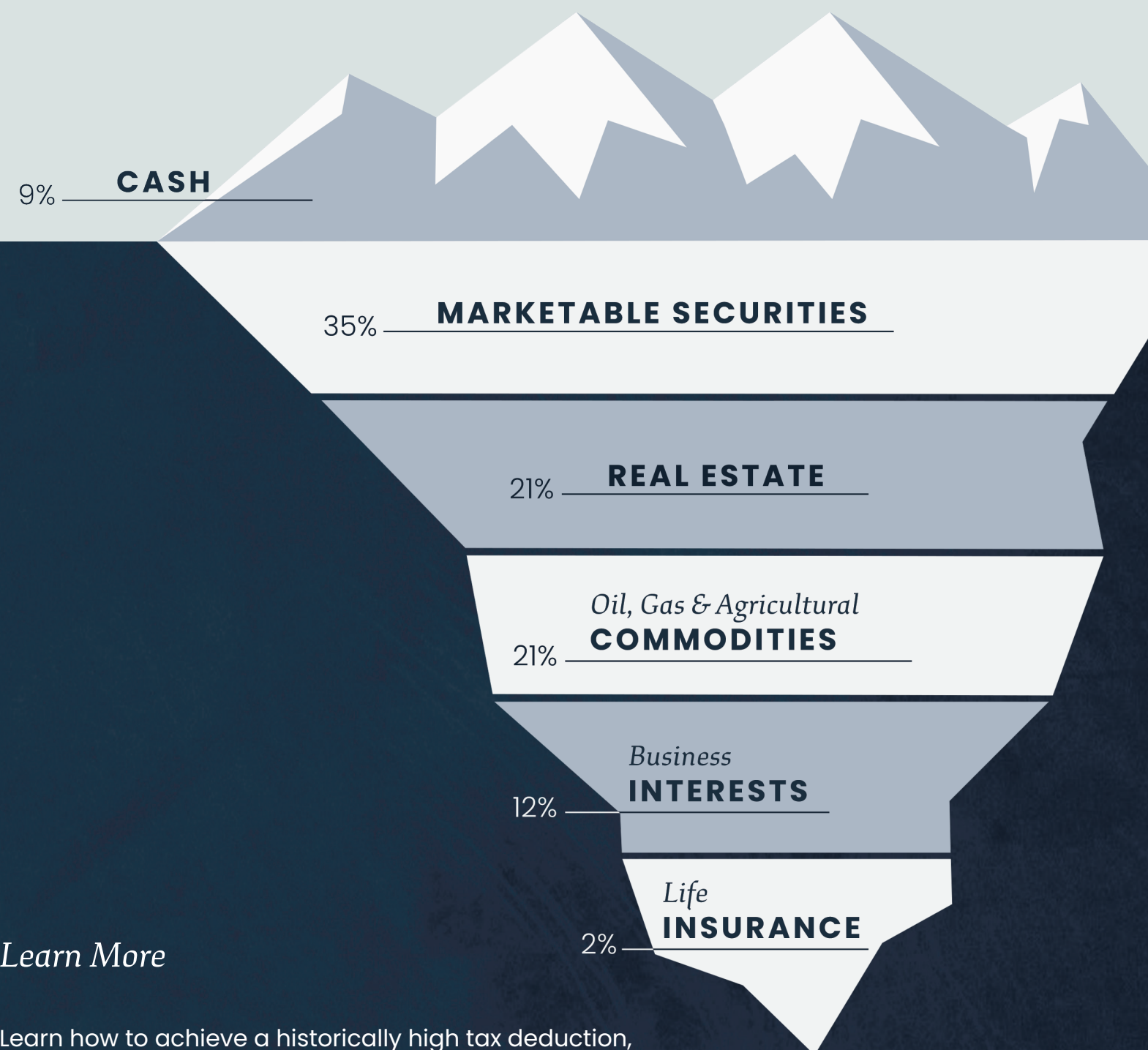
Many kinds of illiquid assets exist below the surface of your charitable potential, including business interest, real estate, and commodities.

with you (or your financial advisor) to eliminate or minimize capital gains taxes through your gift of complex assets, giving you even more freedom to make a difference for the Kingdom.

WaterStone Solutions

With WaterStone, givers can access the unique advantages of this giving strategy. If you'd like to make a gift of illiquid assets, there's no better time to give us a call and get started.

Speak with our expert team of giving specialists at 719-447-4620 or by emailing givingstrategies@waterstone.org.



Learn More

Learn how to achieve a historically high tax deduction, receive a lifetime income stream, and more on WaterStone's free webinar, "Optimizing Pooled Income Funds."



Scan the QR code to watch the webinar or visit WaterStone.org/filmsandwebinars



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A Letter from Ken's Desk

Serving as the CEO of WaterStone gives me a front row seat to watch how selfless giving makes an unforgettable impact for God's Kingdom. The stories in this newsletter illustrate my favorite kind of generosity—generosity in action.

Throwing money into the street might be generous, but it wouldn't produce good results. As someone who cares about others and takes seriously Christ's admonitions to give generously, you want your charitable giving to have a maximal impact. You want to know that your contributions are being used to help real people in real crises all over the world.

We want the same thing. Our mission is to honor God through the transformational power of giving. Giving can't be transformative unless it's directed to the right people in the right places at the right time.

As you've seen in this newsletter, that's exactly what we help our supporters do.



Their generosity is being put into action, and that action is advancing His kingdom from Ukraine to Mexico to the U.S.

I'm humbled beyond words to serve our givers as they pursue His calling, and I'd be honored if you would consider entrusting me and my team with your charitable contributions. Contact WaterStone to get started!

Gratefully,
KEN HARRISON